



For Immediate Release

Contact:	Chris Delaney	Wendy Jacobs
	Definity Health	Raytheon Company
	952.277.5603	781.860.2412
	626.644.0751 (cell)	wendy_s_jacobs@raytheon.com
	chris.delaney@definityhealth.com	

**DEFINITY HEALTH ANNOUNCES THAT RAYTHEON COMPANY WILL OFFER
ITS CONSUMER-DRIVEN HEALTH BENEFIT PROGRAM**

***Fourth Fortune 500 Company
To Offer Definity Health's Alternative To Managed Care***

MINNEAPOLIS – Oct. 1., 2001 – Definity Health (www.definityhealth.com) today announced that Raytheon Company, a \$17 billion Fortune 200 global technology leader in the defense, electronics and aircraft industries, will offer its consumer-driven health benefit program to employees this fall. Raytheon Company will initially make the new benefit available to approximately 26,000 employees in Texas and Arizona for coverage beginning in January.

The Definity Health program differs dramatically from managed care and other health benefit plans by providing employees greater freedom to choose the doctors and the type of care they want – and supporting them as healthcare consumers with useful information on wellness, prevention and treatment as well as pricing and quality of local health services.

“Health coverage is one of the benefits valued most highly by employees,” said Diane Avellar, vice president of Performance Development, Benefits and HR Systems for Raytheon Company. “At Raytheon, we strive to provide our employees health benefits that best meet their individual needs. We are pleased to make this new benefit option available.”

“Raytheon Company is at the leading edge of a trend in which employers increasingly will offer health benefits that grant their employees increased freedom and responsibility for managing their health benefit dollars,” said Definity Health Chief Executive Officer Tony Miller. “Over time, this trend will benefit the entire healthcare marketplace. The power of an informed

consumer has been missing under managed care and previous health benefit models. By giving employees more choice and responsibility along with extensive resource support, the Definity Health benefit encourages employees to become more engaged healthcare consumers.”

Raytheon Company joins Fortune 500 companies Textron Inc., Aon Corporation and Medtronic, Inc., in making the Definity Health benefit available to their employees. Other Definity Health customers include the University of Minnesota, Dade Behring and Ridgeview Medical.

Under the Definity Health benefit, members pay for healthcare services of their choice out of their Personal Care Account, an account provided by employers at a set amount each year. Any funds left in the Personal Care Account at year-end roll over and may be used by employees for future medical expenses. If an employee’s annual healthcare costs exceed funds in the Personal Care Account, health coverage is provided once a deductible is met. In addition, Definity Health provides extensive tools and information to support consumers as they exercise greater choice and take on increased responsibility in making informed health and wellness decisions.

Minneapolis-based Definity Health (www.definityhealth.com) began operations in 1999 with the goal of providing health benefit programs that give consumers both greater choice and responsibility over their healthcare decisions. Financial backers include Kohlberg Kravis Roberts & Co., Merrill Lynch Ventures, Bain Capital, Aon Corporation, Alta Partners, Psilos Group Managers, Toronto Dominion Investments and Brightstone Capital. Key strategic partners include Johns Hopkins University and Health System, Synertech, Unifi, Wells Fargo and Merck-Medco.

With headquarters in Lexington, Mass., Raytheon Company is a global technology leader in defense, government and commercial electronics, and business and special mission aircraft.

- end -